

## Finance Committee Meeting Agenda December 10, 2024, at 1:30 PM

**Zoom Meeting** 

Meeting ID: 828 6018 5386 Passcode: 301368

https://us06web.zoom.us/j/82860185386?pwd=BWjLMNPmjDU47lbfoqzKDafjEmnN3t.1

Members are reminded of conflict-of-interest provisions. In declaring a conflict, please refrain from voting or discussing and declare the following information: 1) Your name and position on the Board, 2) The nature of the conflict, and 3) Who will gain or lose as a result of the conflict. Please also fill out form 8B prior to the meeting.

	PAGE									
1.	Call to Order		Cindy Arenberg-Seltzer, Finance Chair							
2.	Roll Call		Melody Martinez, Board Liaison							
3.	Finance Committee Consent Agenda  1. Approve October 1, 2024, Committee meeting minutes	2	Cindy Arenberg-Seltzer, Finance Chair							
4.	Finance Committee Regular Business  1. FIN253RB1 – Approve October 2024 Interim Financial Statements  2. FIN253RB2 – Approve Budget Amendment #2	3 10	Cindy Arenberg-Seltzer, Finance Chair Christine Klima, CAO							
5.	<ul> <li>FYI-1 September Cash Disbursements</li> <li>FYI-2 October Cash Disbursements</li> <li>FYI-3 November Cash Disbursements</li> <li>FYI-4 Match Funding</li> <li>FYI-5 FY 24-25 Exec/Finance attendance Chart</li> </ul>	20 21 22 23 24								
6.	Unfinished Business New Business Matters from the Board Matters from the CEO Matters from the Committee Matters from our Partners Public Comment									
7.	Next ELC Finance Meeting: <u>January 28, 2024</u>									
8.	Adjourn									

**Please Note:** Agenda is subject to revisions and additions at the discretion of the Chair of the Coalition. Notification will be sent of any such revisions or additions. **Members of the Public:** Please sign up at the entry desk for public comments to be made on any particular agenda items no later than five minutes after the Coalition meeting has been called to order.

"As per §286.0105, Fla. Stat. Any person who decides to appeal any decision of the Board with respect to any matter considered at this meeting will need a record of the proceedings and for such purpose, may need to ensure that a verbatim record of the proceedings is made which record includes testimony and evidence upon which the appeal is to be based."



## Early Learning Coalition of Broward County, Inc. Finance Committee Meeting Minutes October 1, 2024, at 1:30 PM

## **Virtual Meeting**

Members in Attendance	Chair Cindy Arenberg-Seltzer; Maria Hernandez; Dawn Liberta; Renee Podolsky; Zachary Talbot
Members Absent	Twan Russell; Laurie Sallarulo
Staff in Attendance	Renee Jaffe, CEO; Christine Klima, CAO; Judith Merritt, COO; Howard Bakalar, CPO; Hubert Cesar, CIO; Melody Martinez, Board Liaison & Executive Assistant; Lizbeth DelVecchio, Executive Assistant & Special Projects Coordinator; Amy Moore, Sr. Director of Family Services & Customer Services; Ancel Pratt III, Senior Director of Communications; Kasey LaFrance, Contracts Administration Manager; Reinier Potts, Financial Analyst; Roy Persaud, Accountant; Sandra Paul, Senior Director of Provider Reimbursements; Sarane Epps, Contrast Specialist; Stephanie Landreville, Controller
Others in Attendance	Julie Klahr, Legal Counsel; Dr. Amoy Reid; Michael Asseff

Item	Action/Discussion							
Welcome & Call to Order	Chair Cindy Arenberg-Seltzer called the meeting to order at 1:33 p.m. The roll was called, and a quorum was established.							
Consent Agenda								
Approve August 27, 2024,     Committee meeting minutes	A <b>Motion</b> was made by Dawn Liberta and <b>Seconded</b> by Zachary Talbot to move the Consent Agenda. The <b>Motion was unanimously approved. Motion Passed.</b>							
Regular Business	August 2024 Interim Financial Statements							
1. FIN252RB1 – Approve August Interim Financial	CAO went over the August Interim Financial Statements.							
Statement	A <b>Motion</b> was made by Dawn Liberta and <b>Seconded</b> by Zachary Talbot to Approve August 2024 Interim Financial Statements, Pending Approval of an Annual Audit Performed by a							
	Qualified Independent Certified Public Accountant. The Motion was unanimously approved. Motion Passed							
	The CEO added that DEL is still working on the allocation of \$40M for the school readiness gap and funding. CEO will keep the Board/Committee members updated.							
Unfinished Business	None							
New Business	None							
Matters from the Chair	None							
Public Comments	There was no discussion.							
Next Meeting	December 10, 2024, at 1:30 PM							
Adjourn	Meeting adjourned at 1:44 PM by Renee Podolsky							
	the Deard meeting of the Carly Learning Coalition of Droward They do not include all of the Committee's discussions or							

These minutes contain the action items of the Board meeting of the Early Learning Coalition of Broward. They do not include all of the Committee's discussions or comments on each matter or issue raised during the meeting. A tape recording of the meeting is held in the Coalition office. Corrections from the Committee will be taken before approval at the next meeting.



ITEM#/MEETING	FIN253RB1 / Finance Committee
MEETING DATE:	December 10, 2024
SUBJECT:	October 2024 Interim Financial Statements
FOR ACTION:	YES
RECOMMENDED ACTION:	Approve October 2024 Interim Financial Statements, Pending Approval of an Annual
	Audit Performed by a Qualified Independent Certified Public Accountant
FINANCIAL IMPACT:	None

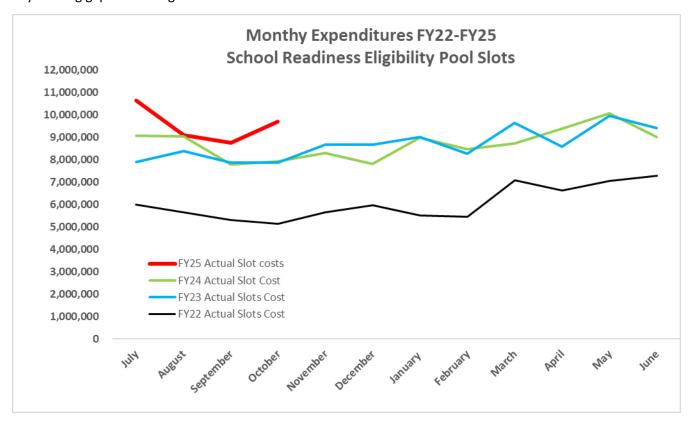
#### **Background Information:**

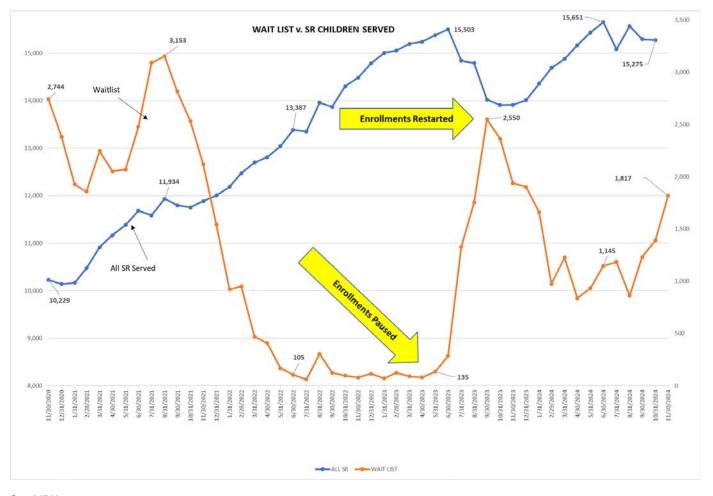
The Interim Financial Statements for the four-month period ending October 31, 2024, are attached for review. Financial Highlights through the month of October 2024 are as follows:

#### 1. School Readiness

In the first four months of the fiscal year School Readiness expenditures for slots have been at historic high levels after 4 years of expanded funded and open enrollment from the waitlist. At approximately 15,000 children served each month with minimal waiting time for new applicants, we are closer than we have ever been to fully meeting Broward County's full need for care. At the beginning of the fiscal year, we projected that sustaining this pace throughout the year would put us on a deficit trajectory against our initial SR base funding allocation, the Board directed staff to hold enrollments steady in anticipation of news about potential additional funding from a variety of DEL funding pools that were expected to be allocated in the coming months.

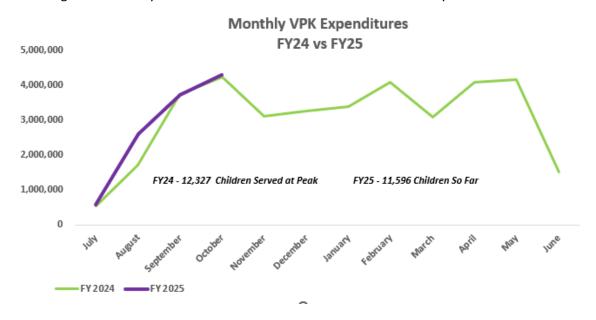
Unfortunately, however, DEL issued new guidance to all Coalitions in November to freeze enrollments if a year-end deficit is projected and to implement reasonable austerity measures to cut operating costs and redirect the savings toward slots. And while they did allocate some new funding from a \$20M Statewide pool for waitlist enrollment, the State counseled the Coalitions not to rely on the possibility of any additional funding awards in making enrollment decisions for the remainder of the fiscal year. Since slot expenditures in Broward remain on a deficit trajectory even with the \$2.2M we received from the waitlist enrollment pool, staff have paused enrollments and updated projections as a result. Allocations for the \$20M pool were distributed according to waitlist counts by Coalition as of June 30, 2024. DEL has expressed doubt that an additional \$40 million pool for SR expansion will be awarded this year or that there will be surplus money available from other Coalitions to fill any funding gaps. See Budget Amendment #2 for more detail.





## 2. VPK

VPK services typically ramp up during the first quarter of the fiscal year as the regular school year begins in August. Sign-ups for school year services are comparable to the prior year. YTD expenditures were slightly higher in FY25 versus the prior year primarily because August had 22 days of care vs 20 days in the prior year. Funding is allocated by DEL to match the actual need for services each year.



## 3. Vulnerable Populations Program

YTD Expenditures in the Children's Services Council funded Vulnerable Populations Program were 27% higher than the prior year because of a steady increase in referrals from CSC providers for services, a slower pace of transfers into SR for eligible families as waitlist enrollment has decreased and higher tiered reimbursement rates for child care centers as CLASS scores improve across the County. CSC increased annual funding for the program by \$824K starting in May 2024, but projections show that additional funding may be required to sustain the current pace. Staff will discuss utilization management options with CSC for the remainder of the contract year through next September over the coming weeks.

## **Recommended Action:**

Recommend the Board Approve October 2024 Interim Financial Statements, Pending Approval of an Annual Audit Performed by a Qualified Independent Certified Public Accountant.

## **Supporting Documents:**

• October 2024 Interim Financial Statements



## Early Learning Coalition of Broward County, Inc.

## INTERIM FINANCIAL STATEMENTS For The Four Months Ended October 31, 2024

Submitted to the Finance Committee

December 10, 2024

# Early Learning Coalition of Broward County, Inc. Statement of Financial Position As of October 31, 2024

	10/31/2024		1	10/31/2023			
Assets:							
Cash	\$	20,551,584	\$	2,182,480			
Grants Receivable	•	16,304,923		27,894,553			
Accounts Receivable		1,155,986		1,261,246			
Due From Providers		51,617		207,089			
Prepaid Expense		1,142,032		111,040			
Fixed Assets		14,702		19,479			
Operating ROU Asset		1,119,660		1,400,346			
Total Assets	\$	40,340,503	\$	33,076,233			
Liabilities:							
Accounts Payable		329,726		(183,091)			
Salary & Benefits Payable		24,111		497,513			
Compensated Absences		606,880		487,981.71			
Rent Abatement		-		3,184			
Due to Providers		14,022,897		12,313,962			
Due to Other Agencies		318,814		427,746			
Deferred Revenue		22,340,862		17,296,350			
Operating Lease Liability		1,262,593		1,550,215			
Total Liabilities	\$	38,905,882	\$	32,393,861			
Net Assets							
Unrestricted		728,629		682,372			
Board Designated		705,992		, -			
Total Net Assets		1,434,621		682,372			
Total Liabilities and Net Assets	\$	40,340,503	\$	33,076,233			

## Early Learning Coalition of Broward County, Inc. Statement of Activities For The Four Months Ended October 31, 2024

DEL School Readiness Match       450,422       2,618,385       2,         DEL SR Rate Differentials       1,342,897       5,337,004       4,         DEL - School Readiness Program Assessments       27,129       61,380         DEL - Voluntary Pre-K       4,391,703       11,487,082       10,         DEL VPK Rate Differentials       -       -       -         CSC - School Readiness       310,716       996,645       5         CSC - Vulnerable Populations       477,079       1,518,401       1,5         Broward County - School Readiness       195,234       2,087,822       2,087,822	023 ctual
DEL School Readiness       \$ 8,964,062       \$ 33,772,827       \$ 28,600,000         DEL School Readiness Match       450,422       2,618,385       2,000         DEL SR Rate Differentials       1,342,897       5,337,004       4,000         DEL - School Readiness Program Assessments       27,129       61,380         DEL - Voluntary Pre-K       4,391,703       11,487,082       10,000         DEL VPK Rate Differentials       -       -         CSC - School Readiness       310,716       996,645         CSC - Vulnerable Populations       477,079       1,518,401       1,518,401         Broward County - School Readiness       195,234       2,087,822       2,087,822	
DEL School Readiness Match       450,422       2,618,385       2,         DEL SR Rate Differentials       1,342,897       5,337,004       4,         DEL - School Readiness Program Assessments       27,129       61,380         DEL - Voluntary Pre-K       4,391,703       11,487,082       10,         DEL VPK Rate Differentials       -       -       -         CSC - School Readiness       310,716       996,645       996,645         CSC - Vulnerable Populations       477,079       1,518,401       1,518,40	
DEL SR Rate Differentials       1,342,897       5,337,004       4,000         DEL - School Readiness Program Assessments       27,129       61,380         DEL - Voluntary Pre-K       4,391,703       11,487,082       10,000         DEL VPK Rate Differentials       -       -       -         CSC - School Readiness       310,716       996,645       10,000         CSC - Vulnerable Populations       477,079       1,518,401       1,518,401         Broward County - School Readiness       195,234       2,087,822       2,087,822	339,003
DEL - School Readiness Program Assessments       27,129       61,380         DEL - Voluntary Pre-K       4,391,703       11,487,082       10,487,082         DEL VPK Rate Differentials       -       -         CSC - School Readiness       310,716       996,645         CSC - Vulnerable Populations       477,079       1,518,401       1,77,079         Broward County - School Readiness       195,234       2,087,822       2,087,822	81,798
DEL - Voluntary Pre-K       4,391,703       11,487,082       10,	641,149
DEL VPK Rate Differentials       -       -         CSC -School Readiness       310,716       996,645         CSC - Vulnerable Populations       477,079       1,518,401       1,         Broward County - School Readiness       195,234       2,087,822       2,087,822	52,165
CSC -School Readiness       310,716       996,645         CSC - Vulnerable Populations       477,079       1,518,401       1,518,401         Broward County - School Readiness       195,234       2,087,822       2,087,822	180,047
CSC - Vulnerable Populations       477,079       1,518,401       1,518,401       1,518,401       2,087,822 <t< td=""><td>109,826</td></t<>	109,826
Broward County - School Readiness 195,234 2,087,822 2,	09,916
	221,310
11 '1 111 O C'11' C   1 D   1'	84,235
United Way & Cities - School Readiness 34,942 212,942	148,900
Miscellaneous Income 10,273 189,756	193,151
Subtotal Recurring Revenue \$ 16,204,457 \$ 58,282,244 \$ 51,5	61,502
Non-Recurring Pandemic Relief 7,	86,869
	86,869
	48,371
Expenses	
Direct Services	
	397,460
	157, <del>4</del> 60 157,267
•	79,934
•	380,571
·	515,232
Program Support	74 077
	74,877
<u> </u>	705,726
	780,603
Total Program (Direct + Support) \$ 15,852,214 \$ 56,174,649 \$ 57,5	295,835
Administration         436,945         1,887,269         3.3%         1,000	39,650
Total Expenses \$ 16,289,160 58,061,918 \$ 58,0	
Change in net assets \$ (84,702) \$ 220,326 \$	35,485
Net assets, beginning of year 1,214,294	212,885
Net assets, end of the period \$ 1,434,621 \$	

## Early Learning Coalition of Broward County, Inc. Budget to Actual For The Period Ending October 31, 2024

Revenue:	Ar	FY25 mendment 1		YTD Actual		Balance	% Budget Spent	Notes
Popularing								
Recurring DEL School Readiness	Ś	90,426,561	\$	כרס כדד ככ	ċ	56,653,734	37%	High Enrollments & Bronzid evnences
DEL School Readiness Match	Ş	5,985,349	Ş	33,772,827 2,618,385	\$	3,366,964	44%	High Enrollments & Prepaid expenses Expense timing varies w/ match avail
DEL SR Rate Differentials		15,679,811		5,337,004		10,342,807	34%	expense tilling varies w/ match avail
DEL - School Readiness Program Assessment		330,299		61,380		268,919	19% 30%	Little ation following narmal nattorn
DEL - Voluntary Pre-K DEL VPK Rate Differentials		38,747,093		11,487,082		27,260,011	30%	Utlization following normal pattern
CSC -School Readiness		2 (04 2(2		000.045		2 607 717	270/	
CSC - School Readiness CSC - Vulnerable Populations		3,684,362		996,645		2,687,717	27%	
•		4,339,241		1,518,401		2,820,840	35% 57%	£1 204 add! award for 1st Otr
Broward County - School Readiness		3,649,685		2,087,822 212,942		1,561,863	53%	\$1.2M add'l award for 1st Qtr
United Way & Cities - School Readiness Miscellaneous Income		400,000		•		187,058	99%	Intermittent Revenue
Subtotal Recurring Revenue	ć	191,830 <b>163,434,231</b>	\$	189,756 <b>58,282,244</b>	Ġ	2,074 <b>105,151,987</b>	36%	\$141K Henderson Grant awarded July
	٠,	103,434,231	٠,	30,202,244	٠,	103,131,367	3076	
Unsecured SR Base Still Needed		20,820,066		_		20,820,066	0%	No additional funds available
Total All Revenue	<u> </u>	184,254,297	Ś	58,282,244	Ġ	125,972,053	32%	
Total All Nevellae	<del>-</del>	104,234,237		30,202,244	<del>,</del>	123,372,033	32/0	
Expense								
Child Care Slots and Incentives								
School Readiness (State & Local Funds)	\$	120,552,080	\$	38,198,801	\$	82,353,279	32%	
DEL - Voluntary Pre-K	·	37,256,820	Ċ	11,201,297		26,055,523	30%	
CSC - Vulnerable Populations		4,069,965		1,373,546		2,696,419	34%	
Stipends and Grants to Providers		908,001		283,034		624,967	31%	
Total Child Care Slots and Incentives	\$	162,786,866	\$	51,056,679		111,730,187	31%	
Sub Recipient Expense								
Children's Forum		210,999	Ś	60,831		150,168	29%	
211 Broward		293,046	,	146,412		146,634	50%	
Total Sub Recipient Expense	\$	504,045	\$	207,242	\$	296,803	41%	
ELC Operating Evpanse								
ELC Operating Expense	,	40 620 002	,	E 00E 04E		42.762.040	240/	
Salaries & Benefits	\$	18,629,893	\$	5,865,945		12,763,948	31%	
Attorneys		126,500		-		101,450	20%	Intermittent Expenditures
Auditors		62,300		12,900		49,400	21%	Intermittent Expenditures
Consultants & Temps		333,100		19,275	Ş	313,825	6%	Intermittent Expenditures
Staff & Board Travel & Training		90,000		22,616		67,384	25%	Intermittent Expenditures
Insurance		73,835		24,612		49,223	33%	
Office Rent, Utilities & Maintenance		543,984		171,041		372,943	31%	
Office Machine & Storage Leases		4,806		1,602		3,204	33%	
Software Licenses		263,086		62,377		200,709	24%	Intermittent Expenditures
Internet, Email, Phones		140,595		56,767		83,828	40%	New system transition billing timing
Cell Phones		101,290		29,454		71,836	29%	
Sponsorships & Memberships		72,995		37,429		35,566	51%	Intermittent Expenditures
Books for Kids		240,750		128,386		112,364	53%	Intermittent Expenditures
Instructional Materials		50,000		15,897		34,103	32%	Intermittent Expenditures
Other Operating Costs		287,442		123,515		163,927	43%	Intermittent Expenditures
Computer Equipment & Software		11,500		11,500		-	100%	Annual Replacements Complete
Furniture & Fixtures		5,000		1,229		3,771	25%	Intermittent Expenditures
Depreciation/Pre-Paid Software Amort		-		188,401		(188,401)	0%	Software Amortization, Non-Cash Exp
Unallocated (Budget Only)		126,310		-		126,310	0%	·
Total ELC Operating Expense	\$	21,163,386	\$	6,797,995	\$	14,365,391	32%	
	ċ							
Total Operating & Sub-Recipient Expense	<u>\$</u>	21,667,431	\$	7,005,238	\$	14,662,194	32%	
Total Expense	\$	184,454,297	\$	58,061,917	\$	126,392,381	31%	



ITEM#/MEETING	FIN253RB2 / Finance Committee
MEETING DATE:	December 10, 2024
SUBJECT:	FY 2025 Budget Amendment #2
FOR ACTION:	YES
RECOMMENDED ACTION:	Approve FY2025 Budget Amendment #2
FINANCIAL IMPACT:	\$23,067,554 Net Decrease to Revenue and Expense

#### **Background Information:**

In June 2024, the Board approved a preliminary annual budget that reflected estimated revenues and expenditures pending receipt of grant award letters from funders. In September 2024 the Board approved Amendment #1 after the Division of Early Learning (DEL) issued some, but not all, of the expected notices of award for FY2025. In November 2024, ELC received additional funding awards and new guidance about enrollments from DEL for the remainder of the fiscal year. The annual budget has been amended to reflect these and other proposed changes.

#### **Current Status:**

Key changes and updates Included in FY2025 Budget Amendment #1 are as follows:

- 1. \$23,048,262 Decrease to Projected School Readiness Slot Pool funding allocations for FY25.
  - \$20,820,065 Decrease to Budgeted Amount of Unsecured SR Base: Staff removed the projected amount of unsecured FY25 funding for slots from the budget to reflect new guidance from DEL issued November 4, 2024 directing Coalitions to freeze new enrollment and implement austerity measures in operating costs to avoid projected deficits at fiscal year-end. Staff have stopped calling new families from the waiting list as a result of this directive and reallocated \$244,313 in realized savings to slots from staff vacancies, reduced sponsorships and lower than projected audited costs. Additional savings from vacancies and other operating cost adjustments may be realized and re-allocated throughout the remainder of the year. We also allocated \$347,396 in previously unallocated funds to slots.
    - \$1,924,204 Decrease to Budgeted Amount for Quality Differentials: Staff adjusted the amount budgeted for FY25 Quality Differentials paid to providers with qualifying CLASS© scores to match the actual amount in the final DEL award for the year. A small deficit for these funds is possible this year, but the awards may be adjusted by DEL among the Coalitions later in the year based on need. Barring additional funding, any potential cost overages must be ultimately covered by SR base funds at year end. Dedicated funding for quality differentials is capped Statewide at specific appropriation amounts authorized by the legislature. Staff plan to educate legislators on the importance of more flexibility in the allocation process for these funds for next year, during the upcoming legislative session to avoid having to absorb shortfalls from SR base allocations.
  - \$303,795 Decrease to Budgeted Amount for Children's Services Council School Readiness funding:
     With the close of the CSC contract year, staff reclassify child care expenses among CSC funding sources
     and across fiscal years to maximize utilization of all contract funds. These adjustments are timing and
     accounting adjustments and do not affect the total contract amount.
  - A detailed reconciliation of the changes to School Readiness pooled slot revenues versus the net change to School Readiness pooled slot expense is attached below.

## 2. \$6 Million Projected FY25 Funding Shortfall for School Readiness Childcare:

- Revised Projections for Children Served & Potential Year End Deficit: Staff have updated School Readiness utilization projections to reflect DEL's new guidance to pause enrollment from the waitlist for the remainder of the year and adjusted the average expected cost of care per day to align with recent actuals. At year end, we now project we will drop approximately 3,400 children from service through normal monthly attrition (425/month) and our monthly census will fall by 20% from approximately 15,000 children served down to 11,873. If our current SR base allocation remains flat in FY26 we will have to maintain our census at that level for the entire year. Despite this projected steep drop in the number of children served, we still project a deficit at year end of approximately \$6 million. See utilization projection report attached.
- Strategy to Manage Year-End Shortfall: In the event no additional funds are released by year end,
  Broward will need to implement local funding shifts, re-direct additional savings from operating costs and
  draw down a portion our FY26 funding allocation to break even. Staff will continue to monitor projections
  and provide updates as needed.
- Outlook for Waitlist Growth: Meanwhile, Broward's waitlist has already risen by more than 1,000 children
  in the one month since enrollments were paused. It is expected to reach 3,000 or more children by
  February 2025. Historically, the growth of the waitlist reaches a plateau at the 3,000-child count mark
  after waiting times became so long that parents started to lose confidence that they will be called, which
  causes the pace of new application submissions to slow.
- Outlook for Additional Funding Allocations: While the State recently released \$20 million in funds to the Coalitions for waitlist enrollment (Broward received \$2.2M), a proposal to allocate an additional \$40 million currently held in reserve by the State for the purpose of filling School Readiness base funding gaps is stalled in the review process with Executive and Legislative officials. DEL submitted their allocation proposal more than a month ago based on their internal analysis of Statewide need and input from the Coalitions. The Coalitions combined requested more than \$118 million from the pool Statewide, so DEL developed a methodology to pro-rate allocations for their proposal. Broward was estimated to receive approximately \$6 million if the proposal were to be approved. It remains uncertain, however, whether the proposal will be approved for release at all, and DEL has counseled the Coalitions not to consider it when adjusting enrollments to avoid deficits. DEL has also counseled the Coalitions not to count on unused funds from other Coalitions becoming available for re-obligation during the year.
- **DEL Proposal for FY26 Funding;** The legislative session for FY26 funding will begin in March 2025. DEL has requested that the Governor reprise approximately \$120 million for FY26 that was appropriated in FY25 to fill various funding gaps. However for this year DEL will recommend that the proviso language permit more flexibility for DEL to manage allocations Statewide to avoid the delays and uncertainty we are experiencing this year. DEL is also proposing a \$10 million expansion for the School Readiness funding pool and an \$8 million net increase to funds appropriated for quality rate differentials.
- Upcoming Legislative Session: Staff are actively working with legislative contacts to educate them about
  the need to right-size School Readiness base allocations to align with demonstrated need and distribute
  all funds appropriately (and swiftly) across the Coalitions. AELC has made "right-sizing" the system its top

legislative priority along with educating legislators on the benefits of increasing the SR eligibility threshold. Locally, our number one priority is to "right size" our funding to meet the needs of the Broward community.

## 3. \$2 Million Projected Shortfall for Vulnerable Populations Program FY25 Contract Year

The CSC-funded Vulnerable Populations continues to see rising enrollment as referrals for service inch
upward while transfers to School Readiness decline. At the current pace, staff project that FY25 contract
year funding will fall short by approximately \$2 million by the September 30, 2025. Staff will work with
the CSC to discuss options to remedy this problem in the coming weeks. See utilization projection report
attached for more detail.

## 4. \$85,000 Increase to small grants revenue

- \$70,000 in new grant revenues from the AD Henderson foundation to support stipends and food for Early Educator trainings
- \$15,000 in new grant revenues from the University of Florida Lastinger Center for Administration of Florida Standards online trainings for early educators.

#### **Recommended Action:**

Recommend that the Board approve FY2025 Budget Amendment #2 as presented

## **Supporting Documents:**

- Amendment #2 with Three Year Comparison & Updated October Budget to Actual
- Reconciliation of SR Funding Pool Revenue and Expense Changes Amendment 1 versus Amendment 2
- October 2024 Utilization Projection
- Updated FY24 SR Base Allocation Cash Projection

## FY2025 Proposed Amendment 2 Budget by Business Activity

P12023 P10posed	a Amenament z Budget				LD					
Early Learning Early Success.		Child Care Slots		Program Support Subsidized hild Care & CCR&R		Education & ality Services	Ac	Iministration		Total Budget
Revenue:										
Recurring										
DEL School Readiness	\$	71,963,680	\$	7,470,200	\$	6,279,055	\$	4,713,626	\$	90,426,561
DEL School Readiness Match		5,985,349		-		-		-		5,985,349
DEL School Readiness Rate Differentials		13,755,409		-		-		_		13,755,409
DEL Program Assessments		-		-		330,299		-		330,299
DEL - Voluntary Pre-K		36,901,993		1,383,825		-		461,275		38,747,093
CSC - Income Eligible		3,042,511		253,543		-		84,514		3,380,568
CSC - Vulnerable Populations		3,811,455		317,621		-		105,874		4,234,950
Broward County- Income Eligible		3,244,164		304,140		-		101,380		3,649,685
Hocal Match: United Way & Cities		400,000		-		-		, -		400,000
Miscellaneous Grants & Program Income		-		-		455,076		21,754		476,830
Total Revenue	\$	139,104,562	\$	9,729,329	\$	7,064,430	\$	5,488,423	\$	161,386,744
Expense:	Ī									
Child Care Slots										
DEL School Readiness	\$	98,391,113	\$	-	\$	-	\$	-	\$	98,391,113
DEL - Voluntary Pre-K		36,901,993	1	-		-		-		36,901,993
CSC - Vulnerable Populations		3,811,455		-		-		-		3,811,455
Grants/Stipends		-		-		959,726		0		959,726
Total Slots & Grants/Stipends	\$	139,104,562	\$	-	\$	959,726	\$	0	Ś	140,064,288
	Ť		Ė		F		Ť		Ť	
Sub Recipient Expense										
Children's Forum		-		-		163,025		47,974		210,999
211-Broward		-		168,046		-		62,500		230,546
Total Sub Recipient Expense	\$	-	\$	168,046	\$	163,025	\$	110,474	\$	441,545
ELC Operating Expense										
Staff Costs	\$	-	\$	9,035,781	\$	5,334,923	\$	4,035,845	\$	18,406,549
Attorneys		-		-		-		126,500		126,500
Auditors		-		-		-		51,330		51,330
Consultants & Temps		-		74,500		57,000		264,100		395,600
Staff & Board Travel		-		0		55,222		40,000		95,222
Insurance		-		42,239		19,845		11,751		73,835
Office Rent & Utilities		-		316,754		151,457		84,512		552,722
Office Machines & Storage		- ]		-		-		4,806		4,806
Software Hicenses		- ]		13,200		(0)		249,886		263,086
Phones/Internet/Web Page		- ]		81,122		38,113		21,360		140,595
Cell Phones		- ]		0		-		101,290		101,290
Sponsorships & Memberships		- ]		25,000		(2,009)		40,004		62,995
Books for Kids		- ]		-		240,750		-		240,750
Instructional Materiels		- ]		-		50,000		-		50,000
Fees, Supplies & Other Misc Ops Costs		- ]		4,000		25,775		259,241		289,016
Computer Equipment		- ]		5,813		3,488		2,200		11,500
Furniture & Fixtures		- ]		-		1,239		3,761		5,000
Unallocated (Budget Only)	L	J		(37,126)		(34,123)		81,362	L	10,113
Total ELC Operating Expense	\$	-	\$	9,561,283	\$	5,941,679	\$	5,377,949	\$	20,880,911
Total ELC Operating Expense & Subs	\$		\$	9,729,329	\$	6,104,704	\$	5,488,423	\$	21,322,456
Tatal Funance		120 404 562	_	0.720.220	_	7.004.400		F 400 433		101 200 744
Total Expense	\$	139,104,562	\$	9,729,329	\$ \$	7,064,430	\$	5,488,423	\$	161,386,744
Revenue over Expense	Ą	86%	٦	- 6%	_	4%	۶	- 3% Pag		100%

86%

6%

4%

3% Page 13

13 100%

## Proposed FY2025 Budget (as Amended) Three Year Comparison

***		FY2024	FY25	FY25	Change	
Pec C LEARLY LEARNING COALITION	FY2023	Actual	Amendment #1	Amendment #2	(Amendment #2	Reason for Change
Revenue: Early Learning Early Success.	Actual	(Unaudited)	Approved September	Propesed	over Amendment 1)	ŭ
Recurring			September		-1	
DEL School Readiness	\$ 91,627,433	\$ 93,973,261	\$ 90,426,561	\$ 90,426,561	\$ -	
Unsecured SR Base Still Needed			\$ 20,820,066	\$ -	\$ (20,820,066)	No Add'l Funding Expected
DEL School Readiness Match	5,124,089	5,556,282	5,985,349	5,985,349	-	
DEL School Readiness Rate Differenti	13,803,743	14,623,830	15,679,811	13,755,409	(1,924,402)	Updated to match award
DEL Program Assessments	444,941	342,436	330,299	330,299	-	
DEL - Voluntary Pre-K	38,242,091	38,059,553	38,747,093	38,747,093	-	
CSC - Income Eligible	5,587,687	3,008,946	3,684,362	3,380,568		Contract year end adj Sep
CSC - Vulnerable Populations	2,748,911	4,079,287	4,339,241	4,234,950	(104,291)	Contract year end adj Sep
Broward County- Income Eligible	2,253,090	4,160,311	3,649,685	3,649,685	-	
Local Match: United Way & Cities	354,509	536,964	400,000	400,000	-	
Miscellaneous Grants & Program Inco		148,087	391,830	476,830		UF and Henderson Grants
Subtotal Recurring Revenue	\$ 160,254,681	\$ 164,488,956	\$ 184,454,297	\$ 161,386,744	\$ (23,067,554)	
Non-Recurring Pandemic Relief	\$ 134,750,403	\$ 23,231,578	\$ -	\$ -	\$ -	
Total All Revenue	\$ 295,005,084	\$ 187,720,534	\$ 184,454,297	\$ 161,386,744	\$ (23,067,554)	
Expense:						
Child Care Slots & Grants/Stipends						
School Readiness Funding Pool	\$ 104,143,520	\$ 104,607,638	\$ 120,552,080	\$ 98,391,113	\$ (22,160,967)	Reforecast no enrollments
DEL - Voluntary Pre-K	43,081,924	36,933,019	36,901,993	36,901,993	-	
CSC - Vulnerable Populations	2,708,529	3,650,018	4,069,965	3,811,455		Contract Year End Adj Sep
Grants/Stipends	122,336,312	19,664,549	908,001	959,726	51,725	Henderson Grant Stipends
Total Slots & Grants/Stipends	\$ 272,270,285	\$ 164,855,224	\$ 162,432,040	\$ 140,064,288	\$ (22,367,752)	
Sub Recipient Expense						
Children's Forum	236,457	242,071	210,999	210,999	\$ -	
211-Broward	404,211	435,500	293,046	230,546		Moved Consultants Jan 1
Total Sub Recipient Expense	\$ 640,669	\$ 677,571	\$ 504,045	\$ 441,545	\$ (62,500)	
ELC Operating Expense						
Staff Costs	\$ 15,876,029	\$ 17,960,640	\$ 18,629,893	\$ 18,406,549	\$ (223,343)	Vacancy savings to slots
Attorneys	72,424	64,678	126,500	126,500	-	
Auditors	42,600	32,500	62,300	51,330		Savings to slots
Consultants & Temps	606,660	602,299	333,100	395,600	62,500	211 Contract Eff Jan 1
Staff & Board Travel	55,246	90,010	90,000	95,222	5,222	Help Me Grow Reqd Travel
Insurance	51,656	69,516	73,835	73,835	-	
Office Rent & Utilities	486,322	518,538	543,984	552,722	8,739	BECE Conf Facility Rent
Office Machines & Storage	11,567	4,806	4,806	4,806	-	
Software Licenses	249,497	242,922	263,086	263,086	-	
Phones/Internet/Web Page	138,157	218,893	140,595	140,595	-	
Cell Phones	108,258	97,436	101,290	101,290	- (40,000)	C. t I I. I.
Sponsorships & Memberships	70,868	108,530	72,995	62,995	(10,000)	Savings to slots
Books for Kids	314,212	534,576	240,750	240,750	-	
Instructional Materiels	3,608,438	457,169	50,000	50,000	-	
Fees, Supplies & Other Misc Ops Costs		321,780	287,441	289,016	1,575	Help Me Grow Google Ads
Computer Equipment	131,446	29,907	11,500	11,500	-	
Furniture & Fixtures	790	87,531	5,000	5,000	-	
Depreciation	1,584	4,777	404 427	40 443	(474.024)	less ed: 2471/ +1-+-
Unallocated (Budget Only)  Total FLC Operating Expense	\$ 22,119,426	\$ 21,446,507	481,137 <b>\$ 21,518,213</b>	10,113 \$ <b>20,880,911</b>	\$ <b>(637,302)</b>	local adj, 347K to slots
Total ELC Operating Expense	3 22,119,420		\$ 21,516,215	\$ 20,880,911		
Total ELC Operating Expense & Subs	\$ 22,760,094	\$ 22,124,078	\$ 22,022,258	\$ 21,322,456	\$ (699,802)	
Total Expense	\$ 295,030,379	\$ 186,979,302	\$ 184,454,297	\$161,386,744	\$ (23,067,554)	
Revenue over Expense	\$ (25,295)	\$ 741,232	\$ -	\$ -	\$ -	
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## Proposed FY25 Amendment #2 vs Year to Date Actual

* . * EARLY	FY2025	October	Remaining	Percent	
EARNING COALITION of Browned Courty, Pro.	Amendment #2 Proposed	2024 YTD Actual	Balance	Spent	
Revenue: Early Learning. Early Success.					
Recurring					
DEL School Readiness	\$ 90,426,561	\$ 33,772,827	\$ 56,653,734	37%	Enrollment paused
DEL School Readiness Match	5,985,349	2,618,385	3,366,964	44%	Timing varies with local match avail
DEL School Readiness Rate Differentials	13,755,409	5,337,004	8,418,405	39%	
DEL Program Assessments	330,299	61,380	268,919	19%	Ramps up with VPK school year
DEL - Voluntary Pre-K	38,747,093	11,487,082	27,260,011	30%	Normal VPK pattern
CSC - Income Eligible	3,380,568	996,645	2,383,922	29%	
CSC - Vulnerable Populations	4,234,950	1,518,401	2,716,549	36%	
Broward County- Income Eligible	3,649,685	2,087,822	1,561,863	57%	\$1.2M Addl funding in 1st quarter
Local Match: United Way & Cities	400,000	212,942	187,058	53%	Intermittent funding
Miscellaneous Grants & Program Income	476,830	189,756	287,074	40%	Annual Grants recorded in full July 1
Total All Revenue	\$ 161,386,744	\$ 58,282,244	\$103,104,500	36%	
Expense:			-		
Child Care Slots & Grants/Stipends			-		
DEL School Readiness	\$ 98,391,113	\$ 38,198,801	\$ 60,192,312	39%	
DEL - Voluntary Pre-K	36,901,993	11,201,297	25,700,696	30%	
CSC - Vulnerable Populations	3,811,455	1,373,546	2,437,909	36%	
Grants/Stipends	959,726	283,034	676,691	29%	
Total Slots & Grants/Stipends	\$ 140,064,288	\$ 51,056,679	\$ 89,007,609	36%	
Sub Desirient Funeres					
Sub Recipient Expense	210,999	60,831	150.160	200/	Dilling dalous
Children's Forum	·	· ·	150,168	29%	Billing delays
211-Broward	230,546	146,412	84,134	64%	Agreement ends December 31, 2024
Total Sub Recipient Expense	\$ 441,545	\$ 207,242	\$ 234,303	47%	
			-		
ELC Operating Expense			-	2221	
Staff Costs	\$ 18,406,549	\$ 5,865,945	\$ 12,540,604	32%	
Attorneys	126,500	25,050	101,450	20%	Intermittent Expenditures
Auditors	51,330	12,900	38,430	25%	Intermittent Expenditures
Consultants	395,600	19,275	376,325	5%	Intermittent Expenditures
Staff & Board Travel	95,222	22,616	72,606	24%	Intermittent Expenditures
Insurance	73,835	24,612	49,223	33%	
Office Rent & Utilities	552,722 4,806	171,041 1,602	381,682 3,204	31% 33%	
Office Machines & Storage	263,086	62,377	200,709	33% 24%	Intermeditions Franchistry
Software Licenses Phones/Internet	140,595	56,767	83,828	40%	Intermittent Expenditures  New System Transition Billing Timing
Cell Phones	101,290	29,454	71,837	29%	New System Transition billing Tilling
Sponsorships & Memberships	62,995	37,429	25,566	59%	Intermittent Expenditures
Books for Kids	240,750	128,386	112,364	53%	Intermittent Expenditures Intermittent Expenditures
Instructional Materiels	50,000	15,897	34,103	32%	intermittent Expenditures
Fees, Supplies & Other Misc Ops Costs	289,016	123,516	165,500	43%	Intermittent Expenditures
Computer Equipment	11,500	11,500		100%	Intermittent Expenditures
Furniture & Fixtures	5,000	1,229	3,771	25%	Intermittent Expenditures
Unallocated (Budget Only)	10,113		10,113	0%	
Depreciation & Prepaid Software Amort	13,113	188,401	(188,401)	0%	Amortization, Non-Cash Expense
Total ELC Operating Expense	\$ 20,880,911	\$ 6,797,996	\$ 14,082,915	33%	1
					1
Total Non-Slot Expense	21,322,456	7,005,239	14,317,217	33%	1
		.,555,255	_ 1,0 17,217	3370	1
Total Expense	\$ 161,386,744	\$ 58,061,918	\$103,324,826	36%	1
Revenue over Expense	\$ -	\$ 220,326	\$ (220,326)		Dag 45
					Page 15

## Reconciliation of School Readiness (SR) Slot Revenue Change to Net Slot Expense Change

Amendment #2 (Proposed) vs Amendment #1

SR Revenue	Amendment #1 Approved ptember 2024	,	Amendment #2 (Proposed)	Change mendment 2 vs mendment 1
DEL- School Readiness SR Base	\$ 90,426,561		90,426,561	-
DEL-School Readiness Un-Secured	20,820,065		-	(20,820,065)
DEL-School Readiness Match Funds	5,985,349		5,985,349	-
DEL School Readiness Rate Differentials	15,679,811		13,755,409	(1,924,402)
Children's Services Council-Income Eligible	3,684,362		3,380,568	(303,795)
Broward County -School Readiness Match	3,649,685		3,649,685	-
School Readiness Local Match	400,000		400,000	-
Total Revenue	\$ 140,645,833	\$	117,197,571	\$ (23,048,262)
SR Slot Pool Expense				
DEL- School Readiness SR Base	\$ 70,840,243	\$	71,963,680	\$ 1,123,437
DEL-School Readiness Un-Secured	20,820,065		-	(20,820,065)
DEL-School Readiness Match Funds	5,956,282		5,985,349	29,067
DEL School Readiness Rate Differentials	15,975,396		13,755,409	(2,219,987)
Children's Services Council-Income Eligible	3,315,926		3,042,511	(273,415)
Broward County -School Readiness Match	3,244,168		3,244,164	(4)
School Readiness Local Match	400,000		400,000	<u>-</u>
Total Expense	\$ 120,552,080	\$	98,391,113	\$ (22,160,967)
<b>Net SR Revenue Over SR Slots Change</b>				\$ (887,294)

Reconciling Items	
Projected Differentials Savings from Enrollment Pause	\$ (295,585)
Operational Cost Savings Applied to Slots	(244,313)
Unallocated Budget Applied to Slots	(347,396)
Total Reconciling Items	\$ (887,294)

## **SCHOOL READINESS 3 YEAR UTILIZATION FY 2023 - 2025**

New Enrollments from Waitlist:

#### **Funding Changes:**

#### Assumptions:

Avg/Month FY 24 Attrition: 425 Enroll: 685 Wait List: 1,250 FY 25 Attrition:

Avg/Month Avg/Month 425 Avg/Month

Enroll: 611 Avg/Month Aug-Sep24 Enroll: 0 Avg/Month Nov24-Jun25 Wait List: 1,650 Avg/Month

Daily Average Cost forecast reflects current actual trends.



Act or Proj	Month	Days of Care	Children Served	Children Served +/-	Ave Cost Per Day		School Readiness Base	School Readiness Gold Seal/QPI	Children's Services Council	Broward County		Total Slot Costs
Α	Jul-22	21	13,240	-97	\$28.91		5,807,780	962,619	810,496	443,833	13,339	8,038,0
Α	Aug-22	23	13,891	+651	26.17		6,190,104	1,071,210	642,374	444,483	13,550	8,361,7
Α	Sep-22	22	13,817	-74	25.96		5,780,805	1,033,327	620,873	444,483	10,622	7,890,1
Α	Oct-22	21	14,260	+443	26.11		6,377,165	959,400	413,244		69,348	7,819,1
Α	Nov-22	22	14,453	+193	27.57		7,208,998	1,071,764	413,717		70,958	8,765,4
Α	Dec-22	22	14,676	+223	26.71		7,290,353	1,153,020	111,667		68,928	8,623,9
Α	Jan-23	22	14,967	+291	27.38		7,505,371	1,127,466	258,938	111,667	13,503	9,016,9
Α	Feb-23	20	15,000	+33	27.56		6,747,561	1,154,819	231,935	111,667	22,427	8,268,4
Α	Mar-23	23	15,099	+99	27.79		7,964,345	1,320,502	231,935	111,667	20,958	9,649,4
Α	Apr-23	20	15,176	+77	28.29		7,041,792	1,183,347	231,935	111,667	16,458	8,585,1
Α	May-23	23	15,290	+114	28.38		8,239,345	1,376,076	231,935	111,667	20,532	9,979,5
Α	Jun-23	22	15,448	+158	28.18		7,048,313	1,153,373	1,250,000	111,666	13,458	9,576,8
e Enro	llments ( FY23	Baseline)	14,610		\$27.42	Proj Total	\$ 83,201,932	\$ 13,566,922	\$ 5,449,048	\$ 2,002,800	\$ 354,082	\$ 104,574,
seline	FY23 over FY2	2	2,387			Budget	83,081,887	13,566,922	5,449,048	2,002,800	354,082	104,556,
						Surplus(Deficit)	(17,819)	-	-	-		(17,
aseline I	Y23 over FY17		5,214	(FY17 Basel	line= 9,396)	Carry-Over	-	-	-	-		456,3
g Cost	FY23 over FY17		\$ 8.80	(FY17 Basel	line = \$18.62 )	Surplus(Deficit)	\$ (17,819)	\$ -	\$ -	\$ -		\$ 438,4
isc	al Year	2023-2	4									
Act		Days of	Children	Children	Ave Cost Per		School	School	Children's			Total
or	Month	Days of		Served				Readiness Gold	Services	<b>Broward County</b>	<b>Local Funding</b>	
⊃roi		Care	Served	+/-	Day		Readiness	Seal/QPI	Council			Slot Costs
A	Jul-23	21	14,826	-622	\$29.48		7,089,264	1,227,511	58,418	737,348	64,782	9,177,3
Α	Aug-23	23	14,695	-131	26.67		6,995,313	1,229,326	35,757	737,348	14,957	9,012,7
Α	Sep-23	21	14,003	-692	26.09		5,828,413	1.058.447	35,757	737,787	10,833	7,671,2
Α	Oct-23	22	13,908	-95	25.95		6,410,858	1,065,638	275,915	173,450	13,625	7,939,4
Α	Nov-23	22	13,913	+5	26.63		6,380,436	1,151,842	278,067	173,549	167,363	8,151,
	Dec-23	21	14,012	+99	26.54		6,210,826	1,093,510	278,712	175,204	51,264	7,809,
Α		23	14,361	+349	27.16		7.224.962	1,258,933	278,714	173,549	33,463	8,969,
A A	Jan-24											
	Jan-24 Feb-24			+329	27.48		6.816.914	1.189.975	2/8.842	1/3.004	18.852	8.4//.
Α	Feb-24	21	14,690	+329 +187	27.48 28.02		6,816,914 7,200,023	1,189,975 1,262,771	278,842 105.000	173,004 173.004	18,852 14,460	
A A	Feb-24 Mar-24	21 21	14,690 14,877	+187	28.02		7,200,023	1,262,771	105,000	173,004	14,460	8,477,; 8,755,; 9,378,;
A A A	Feb-24	21	14,690									8,755,

A	Feb-24	Z I	14,09	U T329	27.40	0	0,010,914	1, 109,970	210,042	173,004	10,002	0,411,300
A	Mar-24	21	14,87	7 +187	28.02	2	7,200,023	1,262,771	105,000	173,004	14,460	8,755,258
A	Apr-24	22	15,16	8 +290	28.1	1	7,768,882	1,353,615	40,000	173,004	43,460	9,378,961
A	May-24	23	15,43	6 +268	28.24	4	8,279,226	1,451,534	35,500	173,004	88,463	10,027,727
Α	Jun-24	20	15,65	1 +215	34.24	4	8,570,709	1,106,984	935,241	93,004	13,459	10,717,667
Average En	rollments (Baseline)		14,62	В	\$27.8	88 <mark>Proj Total</mark>	\$ 84,775,826	\$ 14,450,086	\$ 2,635,923	\$ 3,693,255	\$ 534,980	\$ 106,088,340
Increase to b	paseline FY24 over FY23		1	9		Budget	84,255,344	14,450,086	2,635,923	3,693,255	534,980	105,569,588
						Surplus(Deficit)	(520,482)	-	-	-	-	(518,752)
Increase to b	paseline FY24 over FY17		5,23	2 (FY17 Bas	eline= 9,396)	Provider Match	-	-	-	-		517,818
Increase in	Avg Cost over FY17		\$ 9.2	7 (FY17 Bas	eline = \$18.62 )	Surplus(Deficit)	\$ (520,482)	\$ -	\$ -	\$ -		\$ (934)
Fisca	al Year 2	024-2	5									

FISCa	ii Year	2024-2	<b>-</b>							-iscal Year 2024-25												
Act or Proj	Month	Days of Care	Children Served	Children Served +/-	Ave Cost Per Day		School Readiness	School Readiness Go Seal/QPI	old	Children's Services Council	Broward County	Loc	cal Funding		Total Slot Costs							
Α	Jul-24	23	15,084	-567	31.18		8,572,560	1,490,8	02	178,278	560,765		16,315		10,818,719							
Α	Aug-24	22	15,568	+484	26.44		7,212,991	1,088,1	44	178,610	560,766		15,315		9,055,826							
Α	Sep-24	21	15,295	-273	26.83		6,803,738	1,210,9	49	30,592	560,770		11,375		8,617,424							
Α	Oct-24	23	15,275	-20	27.47		7,773,300	1,326,7	64	308,942	173,541		69,944		9,652,491							
P	Nov-24	21	14,850	-425	28.08		7,056,642	1,197,4	87	293,302	173,541		35,882		8,756,855							
P	Dec-24	22	14,425	-425	28.60		7,352,497	1,219,9	17	293,302	173,541		35,882		9,075,139							
P	Jan-25	23	14,000	-425	28.07		7,300,000	1,236,9	29	293,302	173,541		35,882		9,039,654							
P	Feb-25	20	13,575	-425	28.24		6,122,554	1,042,0	15	293,302	173,541		35,882		7,667,295							
P	Mar-25	22	13,150	-425	28.24		6,556,626	1,110,9	96	293,302	173,541		35,882		8,170,347							
P	Apr-25	22	12,725	-425	28.43		6,382,087	1,074,8	14	293,302	173,541		35,882		7,959,626							
P	May-25	22	12,300	-425	29.19		6,356,906	1,038,2	74	293,302	173,541		35,882		7,897,906							
P	Jun-25	21	11,873	-427	30.82		6,223,112	959,3	80	292,975	173,534		35,878		7,684,807							
Average E	nrollments (Bas	eline)	14,010		\$28.47	Proj Total	\$ 83,713,013	\$ 13,996,3	98	\$ 3,042,511	\$ 3,244,164	\$	400,003	\$	104,396,089							
Increase to	o baseline FY25	over FY24	(618)		2.09%	Budget	77,949,029	13,755,4	09	3,042,511	3,244,164		400,003		98,391,116							
						Surplus(Deficit)	(5,763,984)	(240,9	90)	0	(0)	)			(6,004,974)							
Increase to	o baseline FY25	over FY17	4,614	(FY17 Baselin	e= 9,396)	Provider Match	-	_		-	- ` `				623,425							
Increase in	Avg Cost over	FY17	\$9.85	(FY17 Baselin	e = \$18.62)	Surplus(Deficit)	\$ (5,763,984)	\$ (240,9	90)	\$ 0	\$ (0)	)		\$	(5,381,549)							

## SCHOOL READINESS UTILIZATION FY 2022-2025 Children Services Council Vulnerable Population Contract

 New Referrals
 Funding Changes:

 Enroll per Mo:
 23
 + \$824,000 eff. 2024

 Enroll per Mo:
 23

 to SR per Month
 0

 Age Out/Exit Care:
 4

 19



#### Assumptions:

Daily Average Cost forecast reflects current actual trends.

## Contract Year 2022-23

Act or Proj	Month	Days of Care	Children Served	Children Served +/-	Ave Cost Per Day	Total Slot Costs	Adjustments	Net Billable
Α	Oct-22	21	314	+4	35.90	236,755		236,755
Α	Nov-22	22	285	-29	37.66	236,135		236,135
Α	Dec-22	22	275	-10	36.17	218,800		218,800
Α	Jan-23	22	270	-5	33.73	200,340		200,340
Α	Feb-23	20	258	-12	37.51	193,568		193,568
Α	Mar-23	23	279	+21	36.23	232,463		232,463
Α	Apr-23	20	278	-1	37.95	211,017		211,017
Α	May-23	23	282	+4	37.36	242,316		242,316
Α	Jun-23	22	298	+16	39.02	255,796		255,796
Α	Jul-23	21	322	+24	38.32	259,119		259,119
Α	Aug-23	23	345	+23	36.68	291,040		291,040
Α	Sep-23	21	345	+	39.24	284,281		284,281

 Projected Total
 \$ 2,861,630

 FY23 CSC Contract Year Bud
 \$ 2,861,630

Surplus(Deficit) CSC Contract Year

Surplus(Deficit) CSC Contract Year

## Contract Year 2023-24

Act or Proj	Month	Days of Care	Children Served	Children Served +/-	Ave Cost Per Day	Total Slot Costs	Adjustments	Net Billable
Α	Oct-23	22	386	+41	38.15	323,941		323,941
Α	Nov-23	22	389	+3	39.04	334,105		334,105
Α	Dec-23	21	373	-16	38.83	304,119		304,119
Α	Jan-24	23	379	+6	37.15	323,836		323,836
Α	Feb-24	21	395	+16	37.64	312,240		312,240
Α	Mar-24	21	392	-3	36.93	304,029		304,029
Α	Apr-24	22	394	+2	37.40	324,165		324,165
Α	May-24	23	419	+25	36.33	350,064		350,064
Α	Jun-24	20	426	+7	35.49	302,394		302,394
Α	Jul-24	23	410	-16	38.07	359,037		359,037
Α	Aug-24	22	445	+35	35.76	350,068		350,068
Α	Sep-24	21	449	+4	39.15	369,139		369,139

 Projected Total
 \$ 3,957,137

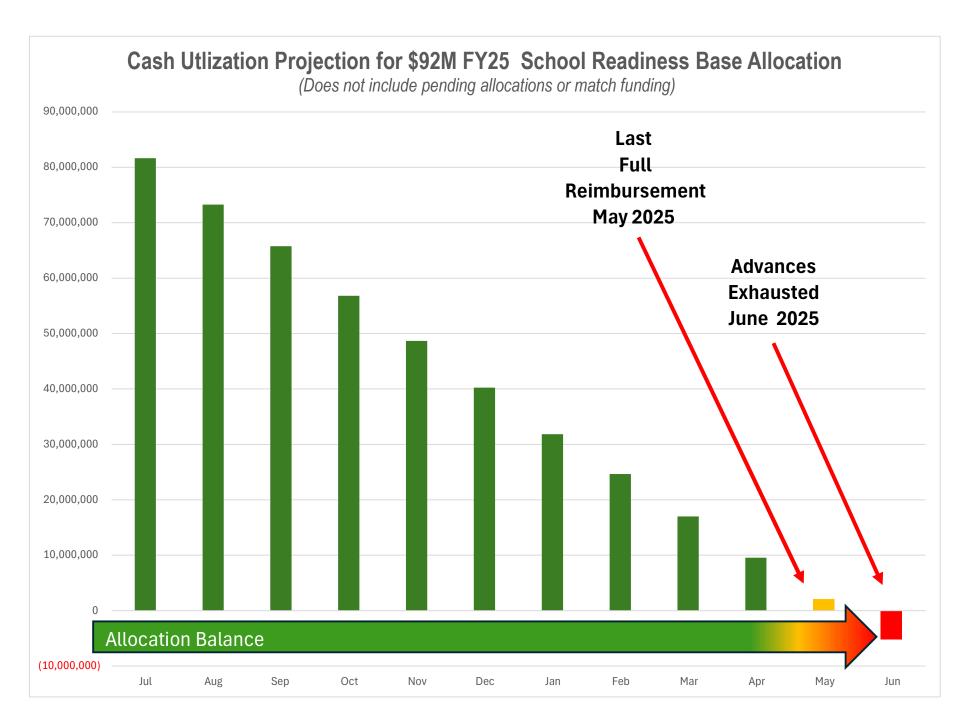
 FY23 CSC Contract Year Bud
 \$ 3,832,354

 Surplus(Deficit) CSC Contract Year
 \$ (124,783)

## Contract Year 2024-25

Act	Month	Days	Children	Children	Ave Cost Per	Total	Adjustments	Net
or	WIOTILII	of	Served	Served	Day	Slot Costs	Aujustments	Billable
Α	Oct-24	22	472	+23	42.22	438,404		438,404
P	Nov-24	21	491	+19	38.03	392,154		392,154
P	Dec-24	23	510	+19	39.03	457,852		457,852
P	Jan-25	23	529	+19	38.03	462,743		462,743
P	Feb-25	20	548	+19	38.03	416,837		416,837
P	Mar-25	22	567	+19	38.53	480,656		480,656
P	Apr-25	22	586	+19	38.03	490,316		490,316
P	May-25	22	605	+19	38.28	509,541		509,541
P	Jun-25	21	624	+19	39.78	521,311		521,311
P	Jul-25	23	643	+19	39.78	588,345		588,345
P	Aug-25	21	662	+19	38.03	528,729		528,729
P	Sep-25	22	681	+19	38.03	569,805		569,805
							Projected Total	\$ 5,856,694
						FY23 CSC Contract Ye	ear Bud	\$ 3,811,455

(2,045,239)





## FYI 1 - Cash Disbursements

In accordance with ELC Cash Disbursement Policy Approved September 12, 2019, cash disbursements issued by ELC in amounts greater than \$1,000 and less than \$35,000 are submitted to the ELC Board for review monthly.

## Cash disbursement for September 2024

Vendor Name	Amount	Purpose
ADP, Inc.	1,354.50	August 2024 Processing Charges from 08/17/24-08/31/24
ADP, Inc.	2,766.10	August 2024 Time & Attendance
AT&T Mobility	7,349.09	September 2024 Cell phone and Data Charges
Bluejean Software, Inc.	2,025.00	August 2024 Cloud Hosting & Maintenance & Support
Bryant Miller Olive P.A.	1,150.00	August 2024 Legal Service Fees
Business Card	4,600.98	Bank of America Ops Purchases C. Klima (No individual items > \$1,000)
Business Card Constant Contact	5,619.60	Incorrect Charge from Vendor refund processed 8.27
Business Card- BumblebeeMart	1,229.00	Sensory Play Wall Panel
Colonial Life & Accident Insurance Comp.	7,018.44	August 2024 Employee Benefits
Florida Department of Education - Divisio	14,762.16	ARPA 1 Return to DEL
Florida Department of Education - Divisio	16,126.53	ARPA 2 Return to DEL
Florida Department of Education - Divisio	10,470.07	DEL FY22 5045 SR Adj
Florida Department of Education - Divisio	11,182.49	E13949 Galdes Christian ARPA 2 Return to DEL
FPL	1,115.25	August 2024 Services at Crown Center Ste 309
Goren, Cherof, Doody, & Ezrol, PA.	6,050.10	August 2024 Legal Services Fees
Greater Fort Lauderdale Chamber of Com	2,625.00	Trustee Membership Level Renewal
Indeed	2,398.21	August 2024 Job Posting
Intermedia.net	2,134.20	September 2024 Efax
Intermedia.net	1,144.00	September 24 Microsoft Defender
International Association for Continuing E	1,095.00	Accredited Provider Memb. Dues (Effective 11/1/24-10/31/25
Jumpstart for Young Children, Inc.	15,750.00	Pipe Chen Sings X 3,500 English Books
Key Electric, Inc.	1,363.20	Electrical Tech Services
Revation Systems, Inc.	7,335.68	August 2024 Services
Sun Life Assurance Company of Canada	3,288.79	August 2024 Employee Benefits
Sun Life Assurance Company of Canada	29,961.04	September 2024 Employee Benefits
Sun Life Assurance Company of Canada	30,265.30	October 2024 Employee Benefits
Teachstone Training LLC	3,416.95	Observer Online training
The Audio-Visual Group	24,924.08	Model Classroom Project
The Audio-Visual Group	6,176.66	Training Room Project
The School Board of Broward County	1,030.00	September 2024 Gulfstream Lease Custodial Fees
United States Treasury - IR	21,743.81	Levy Payment for School Of Excellence
Zoom Video Communications, Inc.	2,490.00	Webinar 5000 Monthly Proration for 09/10/24 - 10/9/24



## FYI 2 - Cash Disbursements

In accordance with ELC Cash Disbursement Policy Approved September 12, 2019, cash disbursements issued by ELC in amounts greater than \$1,000 and less than \$35,000 are submitted to the ELC Board for review monthly.

## Cash disbursement for October 2024

Vendor Name	Amount	Purpose
211 Of Broward	33,199.25	September 2024 Invoice
ADP, Inc.	1,348.05	September 2024 Processing Charges from 09/14/24-09/28/24
ADP, Inc	2,800.17	September 2024 Time & Attendance
AT&T	7,342.33	October 2024 Cell phone and Data Charges
Business Card	4,048.77	Bank of America Ops Purchases C. Klima (No individual items > \$1,000)
Business Card - UDEMY Online Courses	1,200.00	TEAM Plan License
Citrin Cooperman & Company LLP	5,450.00	Audit of 403B Retirement Plan Year 2023
Colonial Life & Accident Insurance Comp	7,015.86	September 2024 Employee Benefits
Colonial Life & Accident Insurance	7,015.84	October 2024 Employee Benefits
Energage, LLC	9,476.00	Annual Insights Subscription Fee 10/07/24-10/06/25
Facilitron Inc	8,416.14	September 2024 Services at Crown Center Ste 309
FPL	1,086.17	September 2024 Services at Crown Center Ste 309
Goren, Cherof, Doody, & Ezrol, PA	2,500.00	September 2024 Legal Services Fees
Indeed	2,500.00	September 2019 Rent for Suite 301
Intermedia.net	1,144.00	Oct 24 Microsoft Defender
Intermedia.net	2141.79	October 2024 Efax
Nonprofit Executive Alliance of Broward	1,000.00	FY 24-25 Annual Renewal for Broward County CEO's 5M & above
Revation Systems, Inc.	7,335.75	September 2024 Services
Sharp Electronics Corporation	2,209.19	September 2024 Services For Color
Sun Life Assurance Company of Canada	30,490.57	November 2024 Employee Benefits
The School Board of Broward County	1,030.00	October 2024 Gulfstream Lease Custodial Fees
United States Treasury - IRS	16,805.21	Levy Payment for School Of Excellence
Zenith Insurance Company	26,777.00	Workers Comp Ins From 09-10-24-07-01-25



## FYI 3 - Cash Disbursements

In accordance with ELC Cash Disbursement Policy Approved September 12, 2019, cash disbursements issued by ELC in amounts greater than \$1,000 and less than \$35,000 are submitted to the ELC Board for review monthly.

## Cash disbursement for November 2024

Vendor Name	Amount	Purpose
ADP, Inc.	2,871.46	October 2024 Processing Charges
ADP, Inc.	1,354.50	October 2024 Time & Attendance
Alison Gonzalez	6,475.00	CLASS Observations for OCT 2024
AT&T Mobility	7,353.75	November 2024 Cell phone and Data Charges
Broward League of Cities	1,000.00	Annual Membership Renewal
Bryant Miller Olive P.A.	4,425.00	October 2024 Legal Service Fees
Business Card	5,774.76	Bank of America Ops Purchases C. Klima (No individual items > \$1,000)
Citrin Cooperman & Company LLP	2,000.00	2023 Form 5500
First Capitol Consulting Inc. DBA Trusaic	6,204.00	FY24-25 Annual Filing Fee for Up 500 W2's
Goren, Cherof, Doody, & Ezrol, PA	4,900.00	October 2024 Legal Services Fees
Indeed	2,500.00	October 2024 Job Posting
IT1 Source LLC	5,275.92	Gsuite & Office 365 Backup 12 Months Subs 11/03/24-11/02/25
Lianne Betancourt	5,000.00	CLASS Observations for OCT 2024
Maria Lopez	3,050.00	CLASS Observations for OCT 2024
Revation Systems, Inc.	11,654.70	October 2024 Services
Scholastic Inc.	7,829.40	Children's Books
Scholastic Inc.	7,284.50	November 2024 Payables
Sun Life Assurance Company	30,167.26	December 2024 Employee Benefits
Teachstone Training LLC	11,600.00	October 2024 Custom Events Observations
The Audio-Visual Group	1,196.30	Replace The Crestron HDMI Wall Plat
The School Board of Broward County	1,050.46	November 2024 Gulfstream Lease (Utility & Custodial Fees
United States Treasury - IRS	1,506.45	Levy Payment for K.C. Kiddie Care II
United States Treasury - IRS	20,156.00	Levy Payment for School of Excellence



## FY25 Match Fundraising Report

Funder	Status	Amount
Coconut Creek	Approved	29,000
Cooper City	Pending Response	5,024
Coral Springs (Community Chest)	Approved	1,500
Dania Beach	No Funding Avaliable	14,954
Davie	No Funding Avaliable	30,263
Deerfield Beach	Pending Response	25,000
Ft. Lauderdale	Approved	100,000
Hallandale Beach	Approved	14,954
Hollywood	Approved	15,000
Lauderdale By The Sea	Approved	1,000
Lighthouse Point	Approved	1,714
Lauderdale Lakes	Pending Response	42,322
Lauderhill	Approved	10,000
Margate	Pending Response	1,000
Miramar	Pending Response	5,000
North Lauderdale	Approved	10,000
Oakland Park	Pending Response	10,000
Parkland	Approved	3,000
Pembroke Park	Pending Response	2,186
Pembroke Pines	Approved	35,000
Plantation	Approved	21,900
Pompano Beach	Approved	20,000
Tamarac	Pending Response	34,225
Sunrise	Approved	60,000
Southwest Ranches	Pending Response	1,950
West Park	Pending Response	14,126
Weston	Pending Response	4,433
Wilton Manors	Pending Response	4,240
		517,791
United Way	Committed as of July 1	136,500
Child Care Providers	Committed as of July 1	600,000
Broward County	Committed as of July 1	3,244,164
CSC	Committed as of July 1	1,486,894
	Total SR Match	5,985,349



## Early Learning Coalition of Broward County Finance & Executive Committee Attendance Chart FY 2024-2025

#### QUORUM # NEEDED: 4

												TOTAL FY
	FINANCE	Position	Term Started	Term Exp	Aug-27	Oct-01	Dec-10	Jan-28	Mar-04	Apr-29	Jun-03	ABSENCES
1	Cindy Arenberg Seltzer	Chair	Jul-24		٧	V						0
2	Maria Hernandez	Member	Jun-23		ABS	V						1
3	Dawn Liberta	Member (Officer)	Feb-24		V	V						0
4	Renee Podolsky	Member			V	V						0
5	Twan Russell	Member			V	ABS						1
6	Laurie Sallarulo	Member (Board Chair)			V	ABS						1
7	Zachary Talbot	Member	Jun-20		V	V						0

#### QUORUM # NEEDED: 4

	EXECUTIVE	Position	Term Started	Term Exp	Aug-27	Oct-01	Dec-10	Jan-28	Mar-04	Apr-29	Jun-03	TOTAL FY ABSENCES
1	Laurie Sallarulo	Chair	Apr-14		V	V						0
2	Dawn Liberta	First Vice Chair/Governance	Jul-24		٧	V						0
3	Michael Asseff	Second Vice Chair	Jul-24		V	V						0
4	Monica King	Secretary/PRC Chair	Jul-24		V	ABS						1
5	Cindy Arenberg Seltzer	Treasurer/Finance Chair	Jul-24		V	V						0
6	Amoy Reid	Nominating Com. Chair	Jul-24		٧	V						0
7	Renee Podolsky	Audit Com. Chair	Jul-24		V	V						0

	Members who left During FY 24 - 25 Term											
	FINANCE	Position	Term Started	Last Day	Aug-27	Oct-01	Dec-10	Jan-28	Mar-04	Apr-29	Jun-03	TOTAL FY ABSENCES
1												
2												
3												
	EXECUTIVE	Position	Term Started	Last Day	Aug-27	Oct-01	Dec-10	Jan-28	Mar-04	Apr-29	Jun-03	TOTAL FY ABSENCES
1												
2												
3												
	V= Virtual Meeting											
	X= Present at meeting											
	ABS= Absent from Meeting											
	P= phone attendance											
	FM= First Meeting											
	LM= Last Meeting											
	Shaded areas - no meeting schedule	ed .										
	D:\Elc of Broward County\Board - Documents\Board- Committee & Board Meetings\Executive Finance\FY 2024-2025											

Except for Chair an Officers term is for two years. No officer may hold the same elected position for more than (2) term of two years